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[www.LeadershipIs.com](http://www.LeadershipIs.com) \* [www.Industrial-Strength-Solutions.com](http://www.Industrial-Strength-Solutions.com) \* [www.CoreTeamsWork.com](http://www.CoreTeamsWork.com)

[www.Lead52.com](http://www.Lead52.com) \* [www.Lincoln-Leadership-Gettysburg.com](http://www.Lincoln-Leadership-Gettysburg.com)

## Recommendations

### 1. **Walt Ekard, CAO, County of San Diego**

"Glen Aubrey's book, *Leadership Is—*, provides the most significant new insights into the making of an effective leader I've seen in years. As one who manages 17,000 people in a large local government, I am constantly looking for fresh solutions to the myriad of issues and challenges I encounter as a leader each day. After reading this book, I can already see my organization heading to the next level!"

### 2. **Cal Thomas, Syndicated Columnist/Fox News Contributor**

"There are two roads to business and personal success. One pursues success as an end in itself, often poisoning relationships and corrupting morals; the other road is paved with sound and proven principles which succeed without poisoning relationships and without the guilt. Glen Aubrey shows us how to succeed in business and in life by taking the second and better road."

### 3. **Seth Godin, Author, *Purple Cow***

"No fancy theories here, just the realities of working with (and leading) teams. This book will make you think—hard—about what it means to lead."

**4. Barry Minkow, Fraud Discovery Institute**

“To me it is very simple. If you want to be a better leader, build stronger, people edifying teams and lay the foundation for a legacy that will live on long after you retire or move on, you need CTRG and Mr. Aubrey. If there was another more efficient, better approach to leadership and organizational training believe me, I would take. But there is not.”

**5. Malcolm Dougherty, P.E., PMP, Director, Caltrans District 6, Department of Transportation, State of California**

“As a leader in a large organization I realize my executive managers are experts and leaders in their own right, but it is my job to ensure they function as an efficient, high performing team. *Core Teams Work* explores the dynamics of teamwork that can either help or hinder the entire organization’s performance. It is fun to watch the whole team pulling in the same direction.”

**6. Suzanne Shaw, Ph. D., CEO, Troubleshooters International, Inc.**

“Holistic and practical, *Industrial Strength Solutions* defines a clear-cut methodology for building work teams. It also provides understandable measurement tools for team performance. It is fundamentally a comprehensive game plan for the leader and work group who want to make a positive difference.”

**7. Mark Larson, President, San Diego Radio Broadcasters Association**

“This is not just another management book. Glen has crafted a living, breathing, practical plan to improve communication and productivity and inspire leadership at all levels. It’s a message that should be ignored. I’ve seen these principles in action. They work!”

**8. Dr. Rick Hicks, President, Operation Mobilization, USA**

“We have a choice in how we lead. Glen Aubrey, in his book *Leadership Is—*, lays out a road map to navigate these choices. As we follow his advice and become more intentional in our dealings with others, we are shown how to ‘Lead well, and build people for life.’”

**9. Rick Perrotta, CEO, Rubicon Technology Group**

“This is an engaging read. Principles of leadership, team building, character and change are the vital determining factors in today’s competitive business landscape, and the critical characteristics in today’s flatter world. This is

value-added differentiation for business products, solutions, and relationships. Mature and potential leaders will absorb and commit to practicing the principles and methodologies outline here which are reinforced with excellent 'real world' examples."

**10. Jerald Coleman, IT Director, Health and Human Services Agency, County of San Diego**

"Like many organizations with technology-oriented staff, we like to attack and solve problems. *Leadership Is*— showed us how to open lines of communication. *Industrial Strength Solutions* reminded us to 'close the loop' to ensure our tasks were complete. *Core Teams Work* provides us with the principles and practices to promote effective communication amongst ourselves and with our customers."

**11. Thomas J. Bragen, Lincoln Association of Jersey City, NJ.**

"In his poignant book, *Lincoln, Leadership and Gettysburg*, Glen Aubrey said it better than I: 'Lincoln knew that indeed there remained a distinct possibility that the country he had known could cease to exist unless the national authority was restored.' How right Glen Aubrey was...in his well-researched book...In this case, the National Authority is you and I. It has always been that way and will ever be so if we are to survive and offer the abundant opportunities we once had. It's you and I who will make the difference."

**12. Curt Marshall, Department of Veterans Affairs, U.S. Federal Government**

"...all the participants benefit from the experience of working together... it is expected and acceptable for participants to challenge each other to improve their business processes."

**13. Dana Cornell, GTM Discount General Stores**

"The development of your 'Core Team' concept within our one hundred and forty member employee staff has rendered very positive results... I would strongly encourage any business, small or large, to entertain the benefits of your services. It is a journey which is well worth the effort."

**14. David A. Fisher, Law Offices of Fisher Thurber LLP**

"When we first met and I first considered retaining CTRG nothing could have prepared me for what I would learn or the results that would be achieved to date. We would do it again not only with no hesitation, but happily..."

**15. Thomas R. Clark, American Society of Consultant Pharmacists**

“The net impact of your services has been to improve working relationships and to provide key leaders with the knowledge and skills to maintain this improvement in the future.”

**16. Garth Gaddy, Assistant Director of Public Utilities, Water Division, City of Fresno, CA**

“The themes ‘People are more important than what they do’ and ‘making decisions about another’s success’ have become more than words, literally transforming the way people work together in the organization. I have personally seen drastic improvement in individuals as both management and employee changed the way they work together.”